



The Chariot Group Awarded National Procurement Agreement

The Chariot Group contract streamlines the ordering process for government entities and educational and non-profit institutions across the U.S.

Anchorage, Alaska, Sept. 8, 2020 — The Chariot Group is expanding its nationwide collaborative communication technology and audiovisual solutions availability in tandem with OMNIA Partners, the nation’s largest and most experienced cooperative purchasing organization dedicated to public sector procurement.

This contract was publicly awarded through a competitive solicitation by the State of Utah. The program allows The Chariot Group the ability to seamlessly deploy its entire portfolio of products through a unique Online Marketplace available exclusively to participants of OMNIA Partners. Accessible and efficient, The Chariot Group Online Marketplace streamlines the ordering process to immediately serve and provide solutions to state and local governments, K-12 districts, higher education and non-profit organizations across the United States.

“As knowledge brokers, we work with other progressive innovators to identify the latest in audiovisual solutions and collaborate to create a future that transforms the way people communicate,” says Rick Thomas, President and CEO, The Chariot Group.

“Our experience as systems integrators, with long-standing manufacturer relationships carefully cultivated throughout the years, enables The Chariot Group to provide the products and services required to address today’s demanding group communication and collaboration needs, thereby advancing new ideas that empower clients with the right applications.”

The Chariot Group Online Marketplace offers shipment direct from manufacturer partner distribution centers, and complimentary sales consulting to help ensure products and services selected align with customer requirements scalable to meet long-term visioning. Robust consulting, design and implementation services are also available. There is no monetary fee to become a member of OMNIA Partners, Public Sector www.chariotgroup.com/online-marketplace/.

Contracts available through OMNIA Partners have been competitively solicited and publicly awarded with cost-optimized vendor agreements meeting its stringent criteria. This makes it easier for its participating agencies to select from hand-picked vendors delivering products and services meeting the specific demands of government, educational institutions and nonprofits throughout the U.S. Directly addressing challenges of today’s business, education and work environments, The Chariot Group’s

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product offerings include remote work solutions, e-learning and integrated video conferencing, as well as workforce behavioral training such as Remote Readiness and Performance Management, among others capabilities. A full list of The Chariot Group partners can be found at www.chariotgroup.com/partners/ as well as services at www.chariotgroup.com.

"OMNIA Partners is pleased to start its new partnership with The Chariot Group to offer this competitively solicited and awarded contract led by the State of Utah," says Allan McCombs, Senior Vice President of Sales, OMNIA Partners – Public Sector.

"The Chariot Group's experience providing industry-leading online marketplace services will play an important role in allowing public agencies to work more efficiently, saving both time and money."

About OMNIA Partners, Public Sector:

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Our immense purchasing power and industry-leading suppliers have produced a comprehensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide.

For more information, visit public.omniapartners.com/.

About The Chariot Group:

The Chariot Group, Inc. provides the latest in audiovisual technologies to help organizations change the way people communicate. Serving the commercial, educational, and governmental markets, our objective is to improve communication by *connecting people and ideas* through technology. The full service offering for integration solutions includes consulting and design, installation and project management, training and professional development, and service maintenance contracts. Strong relationships are the foundation of our business, striving to be a company with which customers want to buy, employees want to work, and businesses want to partner.

For additional information, visit www.chariotgroup.com or www.chariotgroup.com/online-marketplace/. Follow The Chariot Group on [Facebook](#), [Twitter](#), [LinkedIn](#) and [YouTube](#).

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For more information related to this contract and how to become a member please contact opsales@chariotgroup.com or opsupport@chariotgroup.com.

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