# **Streamline the Ordering Process on Technology and ProAV Solutions**

## The CHARIOT Group

The CHARIOT Group's Online Marketplace is a game changer. Accessible and efficient, the Online Marketplace streamlines the ordering process to immediately serve state/local government, education and non-profit requirements. Knowledge and relationship are the cornerstone of The CHARIOT Group's business. We leverage both critical components. Industry experience and long-standing manufacturer relationships, carefully cultivated throughout the years, enable us to provide the products and services required to address today's demanding group communication and collaboration needs.

## **Reduce the Friction**

Demand for procurement services is at an all-time high, while capacity to support these demands are stretched due to staffing limitations and disrupted work environments. The CHARIOT Group's Online Marketplace cooperative contract is designed to reduce the friction associated with the procurement process and allows you to service your organization's critical needs in a timely and cost-effective manner.

### **Contact Information**

**Email:** opsales@chariotgroup.com opsupport@chariotgroup.com

Phone: 877.822.5300

Website: chariotgroup.com/online-marketplace

## Online Marketplace Contract Highlights

Contract #: MA3460

Contract Term: May 11, 2020 to May 10, 2025 Learn about The State of Utah Contract: <u>Here</u> Learn about The State of Nevada Contract: <u>Here</u>

- Market Area The CHARIOT Group's Online Marketplace serves customers nationwide. Most products ship directly from manufacturer partner distribution centers for streamlined efficiencies.
- Sales Support The CHARIOT Group provides complimentary sales consulting services to help ensure the product(s) and services selected align with and support customer requirements and standards. More robust consulting, design and implementation services are available.
- Warranties The CHARIOT Group represents a wide variety of manufactures and their associated products.
   We guarantee that all products sold are factory-fresh and covered by their full manufacturer warranty.
   Additionally, The CHARIOT Group's premium Value-Added Reseller (VAR) designation with many manufacturers often provides upgraded/extended warranty benefits at no additional cost.
- Service Support The CHARIOT Group's knowledgeable service team is available to assist customers. From warranty service requests, to product returns and technical support needs we are here to help.



> INNOVATIVE > EFFICIENT







Free shipping within the contiguous U.S.

## **Products & Services**

#### **Collaboration:**

Education Software Content Sharing Document Cameras Huddle Space Video Conferencing Video Walls

#### **Display Products:**

Digital Signage Flat Panels Direct View LED Interactive Whiteboards Video Projectors Lamps

#### **Control & Switching:**

Control Systems
Signal Processing

#### **Architectural:**

Cables & Connectors
Equipment Racks & Hardware
Furniture & Carts
Interface Components
Mounting Hardware
Power Management
Tools

#### Audio:

Education Systems Microphones Speakers Audio Components

#### Office/Desktop:

Monitors Conferencing Peripherals Printers & Scanners

## **Benefits**

**✓** 

Efficiency: Online platform



Consultation + Design: We're here

to help

**/** 

**ProAV Specialists:** Focused on presentation, collaboration, and remote work solutions

**✓** 

**National Buyer Power:** 

Competitively solicited, publicly awarded contact with OMNIA Partners maximizes savings



Luxul

Poly

**B2B Membership:** Mange your profile

Samsung

WolfVision

## **Manufacturers**

Crestron Audix **APC** CvberPower Da-Lite Avocor **Balance Systems** Elmo Barco **Epson** BenQ Extron Google Biamp Blackmagic Design Huddly Bosch Inogeni C2G (Cables to Go) Kensington Chief LightSpeed Technologies Christie Logitech

Marshall ScreenBeam MediaSite (Sonic Foundry) **Sharp Electronics** Microsoft Shure Middle Atlantic **SMART** Minrray **Technologies** Neat TeachLogic NEC Telestream Nureva Vaddio **OWL Labs** ViewSonic Planar Visix

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Website: <a href="mailto:public.omniapartners.com/suppliers/the-chariot-group-inc">public.omniapartners.com/suppliers/the-chariot-group-inc</a>

Contract Holder: State of Utah

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Offering Education and GSA Pricing

The CHARIOT Group's Online Marketplace cooperative contract is made available nationwide through the OMNIA Partners portfolio. For more information about OMNIA Partners visit: www.omniapartners.com/publicsector